



Mountain Plains
Minority Supplier
Development Council

Summer Summit

An MBE Growth and Readiness Forum

#MPMSDCSummit



Open the Door & Take a Seat at the Table

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MBDA Consultant

Denver MBDA Business Center

About MPMSSDC

Mountain Plains Minority Supplier Development Council

Empowers minority businesses and corporate leaders across Colorado, Kansas, Western Missouri, and Nebraska through meaningful connections.

Certify

NMSDC certification for MBEs to access corporate networks

Connect

Bridge MBEs with corporate procurement teams

Develop

Build capacity through training and mentorship

Advocate

Champion supplier diversity at the policy level

★ Why Certify?

- Access corporate supplier diversity programs and procurement opportunities
- Gain visibility in the NMSDC database searchable by thousands of buyers
- Attend matchmaking events and build credibility with procurement teams

4

State Region

150+

Corporate Members

1,000+

Certified MBEs

40+

Years of Impact

Corporate Supply Chain Industries for MBEs

2026 Priority Sectors | \$389B+ in U.S. diverse supplier spend | 18% of total procurement

Energy & Utilities

- Renewable energy installation and maintenance
- Grid modernization, EV charging, and smart metering
- ESG compliance and sustainability reporting
- Water, wastewater, and environmental remediation
- Pipeline, transmission, and distribution infrastructure

Construction & Infrastructure

- Commercial, residential, and institutional general contracting
- Federal and state infrastructure projects (IIJA-funded)
- Specialty trades: electrical, HVAC, plumbing, concrete
- Architecture, engineering, and project management
- Safety, site logistics, and equipment supply

Information Technology

- AI, machine learning, and process automation
- Cybersecurity, risk management, and compliance
- Cloud infrastructure, SaaS, and managed IT services
- Data analytics, ERP solutions, and supply chain visibility
- Software development, QA testing, and IT staffing

Healthcare & Life Sciences

- Medical devices, clinical supplies, and PPE manufacturing
- Hospital facilities management and maintenance
- Pharmaceutical distribution and cold chain logistics
- Healthcare IT, telehealth, and EHR integration
- Clinical staffing, biotech research, and workforce solutions

Manufacturing

- Component fabrication, assembly, and precision parts
- Industrial supplies, raw materials, and MRO procurement
- Packaging, labeling, and fulfillment services
- Contract manufacturing, private label, and co-packing
- Quality control, logistics, and supply chain management

Professional & Business Services

- Management consulting, strategy, and workforce analytics
- Legal, compliance, and regulatory advisory
- Accounting, audit, and financial advisory services
- Marketing, PR, digital media, and branding
- Staffing, temp placement, and HR outsourcing

Sources: NMSDC 2026 Outlook, MBDA Supply Chain Gap Report (Dec 2024), Supplier.io 2025 State of Supplier Diversity, Gitnux 2026 Statistics

Mountain Plains Territory Opportunities

4-State Region | 150+ Corporate Members | 1,000+ Certified MBEs | Key Opportunities by State

Colorado

- Clean energy, renewable infrastructure, and federal research lab procurement
- Public utility infrastructure, water, and wastewater projects
- IJIA-funded highway, bridge, and transit projects via state DOT
- Denver metro corporate HQ and public sector expansion
- State MWBE certification and Front Range economic development

Western Missouri

- Strongest construction MCD pipeline in the MPMSDC region
- KC MWBE program (CREO Certification) and CEO challenge initiatives
- School districts, transit, and county agencies accept MWBE
- Healthcare, logistics, and professional services demand
- KC metro infrastructure and corporate campus development

Kansas

- Kansas Commerce supplier diversity and state procurement set-asides
- State and municipal certification reciprocity with NMSDC
- Aerospace, tech, and telecom sector procurement growth
- K-12 school districts and higher education facilities services
- Wichita and KC metro construction and infrastructure pipeline

Nebraska

- Major construction MCD programs across the Omaha metro
- Strong utility sector with active public procurement opportunities
- Higher education facilities, maintenance, and IT services
- State and county government services and procurement
- Lincoln and Omaha economic development and workforce

Capability Statement

Corporate Business Services | Supplier Diversity Partner

Company Overview

- NMSDC-certified minority business enterprise
- Delivering corporate business solutions across the Mountain Plains region
- Serving CO, KS, Western MO, and NE with 40+ years of impact
- 150+ corporate members and 1,000+ certified MBEs
- Committed to advancing economic equity through supplier diversity

Core Capabilities

- MBE certification and corporate supplier diversity program management
- Procurement matchmaking between MBEs and corporate buyers
- Business capacity building, training, and executive mentorship
- Corporate member engagement and supplier diversity advocacy
- Multi-state event coordination, summits, and networking programs

Past Performance

- Construction: corporate and public sector general contracting
- Energy and utility sector partnerships across the 4-state region
- Corporate procurement programs with Fortune 500 and mid-market members
- Technology and telecom sector services and facilities procurement
- Higher education and school district partnerships

Differentiators

- Direct access to NMSDC national network and certification authority
- Deep 4-state regional expertise spanning diverse industry sectors
- CEO-to-CEO challenge model driving executive-level commitment
- Proven track record with Fortune 500 and mid-market corporate members
- End-to-end support from certification through procurement engagement

Sample Capability Statement



US Federal Contractor Registration Inc. Capabilities Statement

CAGE: 5YMD1 UEI: DT8LQA5TYDP7

About Us

USFCR is the largest and most trusted System for Award Management (SAM) registration and renewal services company. We also provide set-aside registrations and certifications, including women-owned, veteran-owned, HUBZone, 8(a) Business Development Program, other federal contracting services, training, and technology.

Core Competencies

- Government Registrations
 - System for Award Management
 - SD/VOSB
 - ED/WOSB
 - 8(a)
 - HUBZone
 - GSA Schedule
 - WAWF/iRapt
- Federal Contracting Training & Consulting
- Subcontractor Onboarding & Management
- Web-based Contracts Search & Management Technology

Point of Contact

Eric Knellinger – President & Founder
 info@usfcr.com
 (877) 252-2700
 www.usfcr.com

Past Performance



Differentiators

- Full-service firm providing everything from registration, bid training, and Saas.
- Advanced Procurement Portal – Developed our own app for clients to access federal opportunities in real time and handle federal CRM with ease.
- Worked with and registered over 100,000 businesses including Amazon, General Electric, Chevrolet, Exxon, and Hewlett Packard.
- Largest and oldest third-party government registration firm.

Corporate Data

US Federal Contractor Registration, Inc.
 9400 4th Street North, Suite 111
 Saint Petersburg, FL 33703, USA
 UEI: DT8LQA5TYDP7

CAGE: 5YMD1

NAICS Codes:

- 541618 – Other Management Consulting Services (Primary)
- 541519 – Other Computer Related Services



Small Business | SBA 8(a) | HUBZone Certified | WOSB

CAPABILITY STATEMENT

CORE COMPETENCIES



Equity & Workforce Data Solutions
 IT-driven support for equity monitoring, EEO compliance, and workforce diversity initiatives.



Engineering & Technical Services
 Facility engineering, barrier systems, AVB installations, and energy efficiency upgrades.



Facilities Operations & Maintenance
 HVAC, electrical, plumbing, and full-spectrum preventive/corrective maintenance.



Program Management & Staffing
 Technical staffing, admin support, and union workforce management.



Janitorial & Custodial Services
 Daily cleaning, floor care, CDC-compliant disinfection, and LEED-aligned practices.



IT & Digital Services
 Web development, systems engineering, and federal IT subcontract support.

DIFFERENTIATORS

- Tech-Driven Facility Ops**
 Originated as a tech provider, applies data & automation to modernize facility management.
- Regulatory Compliance**
 Fully aligned with SCLS, EO 14026, EO 13706 & sustainability mandates.
- Multiple Award Holder**
 IDIQs & BPAs including GSA MAS & USACE Huntsville.
- Trusted by Major Agencies**
 GSA, HHS, DoD, DHS, EPA, Treasury, and more.
- \$90M+ Federal Contract Awards**
 Across 33+ states and regions.
- High-Security Site Experience**
 Cleared for sites like BWI TSA & Army bases.
- Flexible Workforce Models**
 Union and non-union labor deployment at scale.

NAICS CODES

- 561210:** Facilities Support Services
- 561720:** Janitorial Services
- 541313:** Computer Facilities Management Services
- 541611:** Admin Management & General Consulting
- 238220:** Plumbing, Heating, and AC Contractors

SELECT PAST PERFORMANCE

Project	Client & Value
Fort Knox HVAC O&M	US Army MICC - \$45.88M
FDA Irvine Support Services	HHS / FDA - \$9.5M
EPA Edison Janitorial	EPA Region 2 - \$2.80M
ACP Barrier Maintenance	USACE Huntsville - \$4.85M
BWI TSA Custodial	DHS / TSA - \$1.1M
GSA Regional Portfolios	GSA 9A & 9E - Multi-site BPA

GOVERNMENT VEHICLES & CERTIFICATIONS

- GSA MAS Schedule Holder (#47Q5HA19D002E) - SINs 561210FAC, OLM, ANCILLARY
- GSA 8(a) STARS III GWAC - Subcontractor on multiple task orders - SINs 561210FAC, OLM, ANCILLARY
- USACE Huntsville IDIQ Awards: W912DY-24-F-0225, W912DY-24-C-6046
- SBA 8(a) Certified | HUBZone Certified | Woman-Owned Small Business (WOSB)
- DUNS: 831537282 | CAGE: 6H1Q2 | SAM UEI: M50WMBR945B74

EQUAL EMPLOYMENT OPPORTUNITY COMMITMENT

TeamGov, Inc. is fully committed to Equal Employment Opportunity (EEO). We ensure a workplace free from discrimination and harassment, and proactively support inclusive hiring practices across all contracts. Our policies promote diversity, equity, and respect in compliance with federal EEO laws and Executive Orders. We also incorporate our technical capabilities into the EEO process by applying data-driven methods to help government partners monitor workforce equity, streamline compliance reporting, and implement proactive outreach strategies that foster inclusivity across federal programs.


TeamGov, INC. | 1231-B Good Hope Rd SE, Washington, DC 20020

CONTACT US

Kevin Roberts, Chief Information Officer
 kroberts@teammgov.com
 202-664-5160

www.teammgov.com

Sample Capability Statement



abrahams
FINDING YOU THE RIGHT SOLUTION
SECURITY | NETWORKING | STORAGE

ANGELA ABRAHAMS GIBSON, FOUNDER
RODNEY JAMES, CTO
PHONE: (646)558-3887
CELL: (516)639-5188
FAX: (877)541-1938
AGIBSON@ABRAHAMSCONSULTING.COM
WWW.ABRAHAMSCONSULTING.COM

CAPABILITIES STATEMENT PRODUCTS

• MANAGED IT SERVICES • CLOUD SERVICES • TECHNICAL STAFFING


COMPANY OVERVIEW

Abrahams Consulting is a Minority-Owned Small Business serving the Technology needs of Small, Medium, and Enterprise businesses since 2006. As a full lifecycle IT Services Company, we provide Security, Disaster Recovery, Cloud, 24x7 Help Desk, Storage, 24x7 Security Operations Center, Hardware and Software sales, and other technology solutions.

PRODUCTS

Systems Laptop & Notebook Desktop Mobile Phone	Multifunction/Office Printer Toner
Computer Components UPS Keyboards Flash Memory Batteries	Audio/Video TV Headset
Network F5	Peripherals POS Systems Adapter/Cable POS Printer Scanner Camera Projector Monitor
Software Operating System Virtualization	

VENDOR PARTNERS




PAST PERFORMANCE PRODUCTS EXAMPLES

- 50,000 RFID cards to NYC Department of Corrections
- Hudson Valley Community College: hardware Refresh for 300 Lenovo Machines
- Sold 1.3 million of Honeywell Point of sale Systems to New York State Women Infant Children (WIC)
- Sold 300 Lenovo machines NYC Comptroller's Office

CODES AND CERTIFICATIONS

NAIC CODES			
541611	423430	541990	511210
541612	541513	334103	519190
541519	541618	541330	541690
541512	541511	561320	561499



"Finding you the Right Solution"

DJV Holdings LLC

DBA: **DJM DESIGN** | Webgate AI
Design Tomorrow Together



CAPABILITIES STATEMENT

DJV Holdings LLC is a Colorado-based marketing and systems integration firm delivering data-driven communications, CRM automation, and digital marketing services for government and regulated industries through its DJM.Design and Webgate AI divisions. With over 9 years in business and 1,500+ projects delivered, the firm provides scalable, compliant solutions that improve outreach, coordination, and operational efficiency through an 80% human-led, 20% technology-enabled approach.



Data Driven Scale By Human Marketing



AI Automation & CRM Systems



Applied Video & Training



CORE COMPETENCIES

Advertising & PR Media Execution

Communications & Ai Automation Systems

- CRM implementation, data Ai integration automation, and workflows using GoHighLevel
- Automated email, SMS, and alerts via Twilio, GoTo Connect and Zapier
- Real-time response and stakeholder communications systems

Data, Dashboards & Analytics

- Google Data Studio and Looker dashboards
- Web analytics and performance monitoring
- Campaign reporting for executive and agency review
- Continuous optimization based on live data

Web & Digital Infrastructure

- Government-compliant website builds using WordPress, Wix Studio, Shopify
- Cyber compliant database and web access with blanket insurance
- ADA accessibility and secure form handling (WCAG, secure API integrations)

Video Production Training & Enablement

- Agency and sector videos/consulting are included with systems
- Planning, filming, editing, and delivery of public or private demonstrations
- Proficient in Adobe Premiere, After Effects, AI Editing Opus Clip

DIFFERENTIATORS

- Proven ability to scale communication systems quickly and reliably
- Real-time response and notification systems for mission-critical operations
- Comprehensive training videos accessible in an archive format
- Strong experience with regulated and government adjacent environments
- Practical automation focused on efficiency, not experimental technology
- Demonstrated ROI across public, private, and nonprofit sectors

NAICS: CAGE: 19ZJ6 UEI: WAZEL7MSM583

541810 – Advertising Agencies	541613 – Marketing Consulting Services	541820 – Public Relations Agencies	541512 – Computer Systems Design Services
541430 – Graphic Design Services	611430 – Professional and Management Development Training	512110 – Motion Picture and Video Production	541690 – Other Technical Consulting Services

PAST PERFORMANCE HIGHLIGHTS

Byan Systems, Inc.

- Rocky Mountain Trade Adjustment Assistance Center (RMTAAC) under the U.S. Department of Commerce in collaboration with the University of Colorado. Scope included digital marketing execution, video production, 3D product demonstration video, and website design and SEO

Energize Colorado and State of Colorado Partners

- Recipient of Energize Colorado Gap Fund Grant
- Grant ID R-202010-11634-2
- Award Amount: \$10,391.85

Advanced Energy Management, LLC

- Designed and deployed automated communication systems
- 30,000+ SMS and email notifications for oilfield workforce coordination
- 24/7 alerting and on call notification workflows

Adkins Electrical

- Advanced website development and long-term systems partnership
- Support for government contracting readiness and communications

High Plains District Library, Greeley CO

- Produced and marketed two Maximize AI Workshop events
- 200+ attendees across public business education sessions

Wix Studio Legend Partner

- Recognized in partnership with a Fortune 500 technology platform, achieved through the delivery and management of 20-50 premium client websites with direct enterprise support for growth, automation, and system scalability.

Ford Motor Company

- Promotional campaign in Nelspruit, South Africa, focused on increasing test-drive bookings and vehicle sales through localized digital advertising, lifestyle storytelling, and dealership activations tailored to the Lowveld market.



Phone: 970 430 6680



Email: admin@djhholdings.com



Website: www.djm.design

Doing Business with MPMSDC Corporate Members

Requirements to Do Business with MPMSDC Corporate Members

Corporation Requirements

- Have a formal supplier diversity program
- Be active in sourcing from certified MBEs
- Maintain active MPMSDC corporate membership
- Set and track supplier diversity spend goals
- Participate in MPMSDC matchmaking and networking events
- Report diverse supplier spend to NMSDC
- Designate a supplier diversity champion or team
- Include MBEs in competitive bid processes

MBE Requirements

- Be a certified MBE with active NMSDC certification
- Meet NMSDC's minority ownership standards
- Participate in MPMSDC programs
- Demonstrate compliance with supplier diversity requirements
- May be required to complete vendor registrations
- Have adequate financial resources and stability
- Have sufficient people resources and workforce capacity
- Demonstrate the ability to perform the work

We opened the door — now take your seat. When MBEs grow, we all grow.

www.mpmsdc.org | info@mpmsdc.org

Budget Process & Timeline

Key Fiscal Year Dates for Loca Government Procurement

State & School Districts

July 1 – June 30

State agencies and school districts follow a July-to-June fiscal cycle. Target new funds at the start and expiring funds in the final two months.

City & County Governments

January 1 – December 31

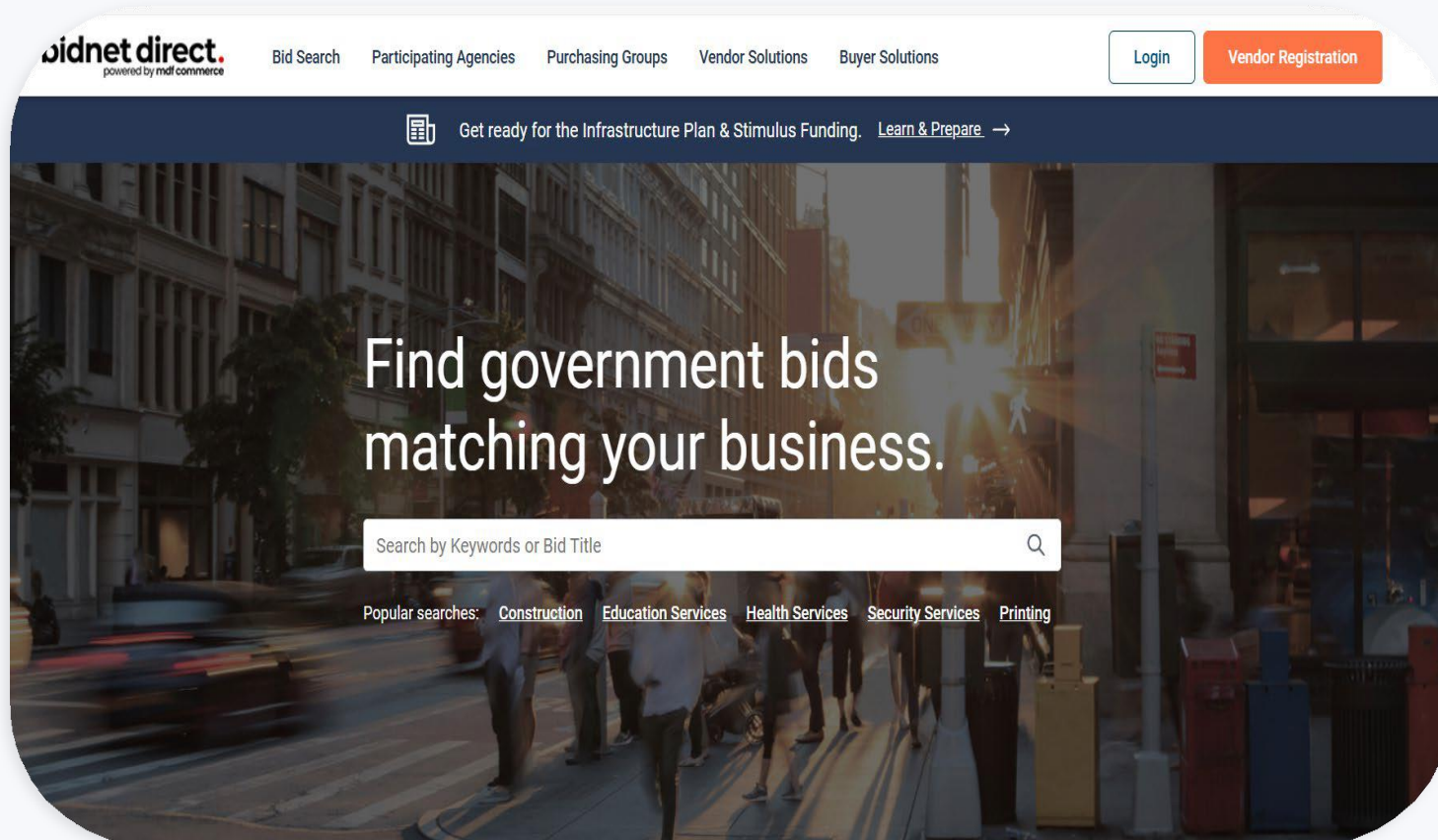
Cities and counties operate on a calendar-year fiscal cycle. Plan outreach around new appropriations in January and year-end obligations in November-December.

Why Are These Important?

- **New Funds** — Fresh appropriations become available at the start of the fiscal year. This is the best time to engage procurement teams and submit proposals.
- **Expiring Funds MUST Be Obligated** — In the last two months of the fiscal year, agencies rush to spend remaining budgets. MBEs positioned early can capture these end-of-year contracts.

Government Bids & RFP Opportunities

BidNet Direct | Local Government Procurement Portal



How It Works

Local government purchasing departments invite vendors to:

- Register for exclusive access to RFPs, bids, and awards
- Benefit from centralized bid information with less paperwork
- Streamline doing business with Colorado local governments

www.bidnetdirect.com

U.S. Government Agencies

A-Z Index of U.S. Government Departments and Agencies | USAGov

The U.S. and its government

Buying from the U.S. government

U.S. facts and figures

A-Z index of U.S. government departments and agencies

State and local governments

Branches of government

Elected officials

Federal laws and regulations

Indian tribes and resources for Native Americans

Federal, state, territory, county, and municipal courts

A-Z index of U.S. government departments and agencies

Get contact information for U.S. federal government agencies, departments, corporations, instrumentalities, and government-sponsored enterprises. Find websites, email, phone numbers, addresses, and more.



Search agencies and departments



Key Resource

- Browse the complete A-Z directory of federal departments and agencies
- Identify contracting and procurement contacts for each agency
- Find small business set-aside opportunities by agency
- [usa.gov/agency-index](https://www.usa.gov/agency-index)

Registering Your Business

Essential Registrations for Government Contracting



Missouri Secretary of State

Register your business entity in Missouri

sos.mo.gov



System for Award Management

Required for all federal contracts and grants

sam.gov



DLA CAGE Code

Commercial and Government Entity code for defense contracts

dla.mil



SBA DSB Profile

Dynamic Small Business Search profile for visibility

sba.gov



NAICS Codes

Industry classification codes for procurement matching

naics.com/search

Doing Business with Colorado

City & County Procurement Portals



Colorado Springs

coloradosprings.gov



City of Denver

denvergov.org



City of Aurora

auroragov.org



City of Pueblo

pueblo.us

**Denver International
Airport**

Commerce Hub

flydenver.com/business-and-community/commerce-hub



El Paso County

elpasoco.com/businesses

Doing Business with Missouri & Kansas

City & County Procurement Portals



Kansas City, MO

<https://www.kcmo.gov/city-hall/departments/general-services/bids>



Wyandotte County and KCK

<https://purchasing.wycokck.org/>



Overland Park, KS

<https://www.opkansas.gov/628/Bids-and-Proposals>



Jackson County, MO

<https://www.jacksongov.org/Government/Departments/Finance-Purchasing>



State of Kansas

<https://admin.ks.gov/offices/procurement-contracts>



State of Missouri

<https://oeo.mo.gov/procurement/>

Keys to Success in Supplier Diversity

Corporate | City | County | State | Universities | Public Schools | Public Sector

MBEs: Take Your Seat at the Table

- Stay certified, stay registered, stay ready
- Show up — attend every matchmaking event, summit, and pre-bid conference
- Build relationships before the RFP drops
- Deliver excellence — your track record is your best marketing tool

Corporations: Open the Door

- Make supplier diversity a strategic priority, not a checkbox
- Invite MBEs into the bidding process early and often
- Mentor and develop MBE suppliers into long-term partners
- Measure, report, and champion diverse spend results

Corporations open the door. MBEs take a seat at the table. Together, we all grow.

www.mpmsdc.org | info@mpmsdc.org

We Opened the Door ~ *Now Take Your Seat at the Table.*

When MBEs grow, We all grow.

