July 2025

"Advancing Excellence, Building Diverse Legacies Together"



Your monthly news & updates

Four Pillars of the MPMSDC Certify~Connect~Develop~Advocate

Visit our Website

What does the Mountain Plains MSDC do?

The Mountain Plains Minority Supplier Development Council (MPMSDC) provides solutions for corporations that want to partner with the Council to leverage talent, capabilities, and markets that minority suppliers represent. The MPMSDC certifies minority suppliers.

We certify minority suppliers so that Corporate America can maximize and measure the impact of minority suppliers have on communities of color and ethnicity.

Mountain Plains MSDC

Vision of the Mountain Plains MSDC

The Vision of the MPMSDC is to be the bridge to help corporations create wealth within the minority business community by connecting them to capable and qualified MBEs for contracting opportunities.



Belinda Hooks
Mountain Plains MSDC
Executive Vice President

Executive Vice President's Corner

Get Connected.
Stay Connected.
Be Connected!



Greetings and Welcome to July

Hello MBEs, Corporate Members, and Strategic Partners!

Summer is in full swing, and with it comes new opportunities to connect, collaborate, and grow. At Mountain Plains MSDC, we remain committed to delivering high-impact programming that supports both our corporate members and our certified MBEs. I want to personally thank each of you for your continued engagement and support.

We're excited to invite our corporate members to our upcoming July 22nd Corporate Roundtable, where we'll be diving into "New Tools & Data to Demonstrate Value to Stay Relevant." As our business landscape evolves, the ability to clearly communicate value through strategic sourcing data and performance metrics is more critical than ever. This roundtable will provide meaningful insights and practical tools to help your team stay ahead of the curve.

Looking ahead, be sure to save the date for our Annual Golf Tournament on October 7th at Arrowhead Golf Course. It's one of our most anticipated events of the year—registration will open in early August, so now is the perfect time to start assembling your team. It's more than a day on the green—it's a chance to network, celebrate supplier diversity, and support the Council's mission.

We're also working behind the scenes to coordinate live regional events in Kansas City, Colorado, and Nebraska. These in-person gatherings offer invaluable face time with peers, procurement leaders, and diverse suppliers. Keep an eye on your inbox—details and invitations will be coming soon!

Thank you for being part of our community. Your commitment to

advancing inclusive procurement and supplier development continues to inspire us.

Belinda Hooks
Executive Vice President
Mountain Plains MSDC



□ Congratulations to Our 2024 Corporation of the Year:Burns & McDonnell! □

The Mountain Plains Minority Supplier Development Council (MPMSDC), in collaboration with our Minority Business Enterprise Input Committee (MBEIC), is proud to honor **Burns & McDonnell as the 2024 Corporation of the Year!**

This recognition highlights the firm's unwavering commitment to supplier diversity and inclusive procurement practices across the region. At the heart of this success is **Tammy Martin**, Business Diversity Program Director and Secretary of the MPMSDC Board of Directors, whose leadership continues to make a meaningful impact. Tammy and her dedicated team have been true champions for diverse business development and access.

- ☐ And there's more exciting news: MPMSDC has officially submitted Burns & McDonnell to the National Minority Supplier Development Council (NMSDC) for national consideration as Corporation of the Year.
- ☐ They will be formally recognized during a special awards ceremony at the upcoming

KCMO Business Enterprise Summit & Luncheon

- ☐ Wednesday, August 27th
- ☐ Location: Greater Kansas City Chamber of Commerce
- ☐ This event is free to attend and includes lunch.
- ☐ Be on the lookout—flyer and registration details will be hitting your inbox soon!

□ Save the date and join us as we celebrate excellence in corporate supplier diversity!



□ Denver MBDA: Selected as One of Only 7 Agencies to Continue Nationally!

We're proud to announce that Denver MBDA is one of only seven centers nationwide selected to continue operations for another year—solidifying our role as a critical resource for diverse businesses in Colorado and beyond!

Despite a season of uncertainty and funding cuts at the federal level, we remained steadfast in our mission—never pausing in our commitment to diverse & minority business enterprises (MBEs). Our efforts have generated over \$1 billion in contract awards over the past year, resulting in significant job creation and increased profitability for our clients.

☐ What We Do: Driving Growth, Profitability, and Public-Sector Opportunity

As the only federally funded business center in Colorado dedicated to advancing the growth and competitiveness of socially and economically disadvantaged businesses, we proudly offer:

- Access to Markets Especially within the government sector
- □ Access to Capital Expert guidance on securing funding
- ☐ Growth Strategies Tailored to your business lifecycle
- Management Consulting Sound advice from seasoned professionals
- Proposal Writing Support Increase your success in competitive bids

□ Ready to Scale in the Public Sector?

Our team is eager to work with diverse business owners & MBEs looking to expand into government contracting. Whether you're

new to the space or seeking to grow your footprint, we're here to support your next steps.

☐ Connect with us today to learn more or get started!

Denver MBDA Business Center

WELCOME MPMSDC NEWLY CERTIFIED MBES Welcome our Newest MBEs

Click on each company name for website information!



- ADC Electrical Services, LLC (CO)
- Jagaban Services, LLC (CO)

2025 Programming & Events from the Mountain Plains Council



Virtual July 2025 90 Minute

Corporate Roundtable

"Advancing Excellence, Building Diverse Legacies Together"

Mountain Plains MSDC Corporate Roundtable – 2025 An exclusive educational forum designed for corporate members and strategic partners to engage in meaningful discussions on key business topics. Join us as we foster collaboration, share best practices, and drive impactful change in supplier diversity and economic inclusion.

Topic: New Tools & Data to Demonstrate Value to Stay Relevant

Key Discussion Points

Building Business Value Through Data-Driven Strategies Learn how to go beyond traditional spend metrics and capture the full impact of your supplier diversity program.

Proving the ROI of Your Program

Discover how today's leaders are demonstrating program success by tying it to measurable business outcomes.

Tools & Metrics That Matter

Explore emerging tools and frameworks used to communicate value Z Supplier Diversity Professionals to executive leadership.

From Reporting to Storytelling

Learn how to shift from static data reports to impactful narratives that resonate with stakeholders.

/WW.MPMSDC.ORG



REGISTER TODAY!

Tuesday, July 22nd, 2025

10:00a-11:30 MST 11:00a-12:30p CST (90-minute webinar)



Microsoft Teams Link



Your virtual hostess: Dr. Andrea Hendricks





Procurement & Supply Chain

Leaders

Corporate Members & Strategic

CERTIFY | DEVELOP | CONNECT | ADVOCATE

VIRTUAL

REGISTER HERE July Corporate Roundtable





SAVE THE DATE!

2025 Annual Golf Tournament Tuesday, October 7th

Whether you're a seasoned golfer or a newbie, this event is perfect for you. Our tournament is designed to accommodate players of all skill levels, so come and have a blast with

Remember to mark your calendar and save the date! We will send you another email once the registration opens.

Golf Agenda:

Check In: 7 am to 8 am

- Breakfast
- Purchase raffle tickets
- Purchase mulligan tickets
- Purchase ball drop tickets
 - Shotgun Start: 9:00 am

\$950.00 per foursome and \$250.00 per individual player

Raffle prizes, swag bags, gift baskets, golf apparel, delicious breakfast/lunch items, beverages and tons of fun!

Network on and off the course

Stay informed about the latest events and engagements organized by the National Minority Supplier Development Council (NMSDC). If you're eager to expand your network, gain valuable insights, and connect with industry leaders, look no further!

To discover a diverse range of upcoming events and to secure your spot, we invite you to click on the NMSDC Events Calendar. This invaluable resource is your gateway to a world of professional growth, innovation, and collaboration within the NMSDC community.

the National Council!



There are many events to attend each month:

Events Calendar

Stay informed on what our strategic partners and friends of the MPMSDC are doing!

COMMUNITY NEWS & EVENTS from our STRATEGIC PARTNERS & CORPORATE MEMBERS

(Click on the logo/flyer below for more information)



□ Welcome to Our Newest Corporate Member: City of Lakewood!

The Mountain Plains MSDC is pleased to welcome the City of Lakewood as our newest corporate member!

As a valued addition to our network, the City of Lakewood joins a growing list of public-sector partners committed to advancing opportunities for certified minority business enterprises (MBEs). Their engagement reflects a strong commitment to □ MBEs are encouraged to explore current bids and open solicitations directly through the City's Procurement Portal:
 □ lakewood.org/Government/Departments/Finance

We look forward to fostering meaningful connections between our MBEs and the City of Lakewood, and we're excited about the new opportunities this partnership will bring to our network.

Please join us in giving them a warm welcome!





July 10, 2025

Re: 2025/2026 Vault Modifications – Contract 506035 Security Classification: Restricted Security Level

Bid Date: July 22, 2025

QUOTES ARE DUE TO KIEWIT NO LATER THAN JULY 21 - 10AM MDT.

Kiewit Infrastructure Co. (KIC) will be bidding the above referenced project as a general contractor and is seriously soliciting subcontractor bids and material quotes from qualified DBE, SBE, MBE, WBE, MWBE companies. Your assistance in providing notification to interested subcontractors and suppliers is appreciated. Please feel free to duplicate this letter or send us a list of firms and we will notify them personally.

<u>Project Description</u>: PRV Vault rehab, furnish and install new pipe, install Owner-Furnished equipment and site improvements.

Specific Crafts, Trades and Materials include but are not limited to: Aggregates, Asphalt Paving, Cathodic Protection, Electrical, Erosion Control, Flatwork, HVAC, Landscape, Painting/Coatings, Piping, Potholing, Precast Structures, Saw Cutting, Striping, Traffic Control, Trucking, Valves & Vault Membrane Roofing.

Please note: KIC is similarly soliciting quotes for portions of the scopes listed above. Portions may include separate types of work within the listed scopes, work in separate areas of the project or work in certain time frames.

Plans and Specifications are available for examination by appointment only at the following locations:
KIC (Lone Tree Office) 10055 Trainstation Circle, Lone Tree, CO and KIC (Colorado Springs Office) 3527
Wabash Street Colorado Springs, CO - please contact Jeff Gaudet at 360-608-0387 or Jeff.Gaudet@kiewit.com.
For access to our online plan room, please contact Melissa Schatschneider at 303-649-6800 or Melissa.Gravley@kiewit.com.

For more information on this project please contact Jeff Gaudet at (360) 608-0387, Jeff.Gaudet@kiewit.com.

Sincerely, Melissa Schatschneider Bid/Proposal Specialist

Kiewit Infrastructure Co. is an Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

KIEWIT INFRASTRUCTURE CO. 10055 Trainstation Circle Lone Tree, CO 80124 www.kiewit.com



COLORADO

Office of Economic Development & International Trade

Do you have a small/mid-size business interested in showcasing their business to 1,300+ Government Procurement Professionals? The NIGP Forum is the perfect place to network in and will be hosted here in Colorado for the first time ever since 1995. We are super excited to support this amazing event! Help us identify small businesses that are interested in participating in this opportunity, (Open to Colorado Businesses Only). The application for this opportunity is LIVE now on the RMGPA website: SOVRA Small Business Showcase at NIGP Forum 2025 - Events - Rocky Mountain Governmental Purchasing Association

To watch the recording of the informational webinar, please view it here (press the CC for closed caption): **Small Business Showcase** at **NIGP Forum – Recorded Zoom**

Please share with your networks and businesses that would be a good fit!

NIGP FORUM DENVER, CO-JULY 27-30, 2025

- 1,300+ Government Procurement Professionals
- Over 94% of attendees are key purchasing decision makers
- \$200 Billion of collective spend of attendees
- 100% dedicated show hours

How would a big contract change your business?

Find out at the **Contract Opportunities Expo, happening August 13, 2025**. This one-day event is your chance to connect directly with government agencies, prime contractors, and corporate procurement professionals to learn how to land that big deal.

- Learn about real-time contracting needs from over 30

exhibitors

- Network with decision-makers.
- Attend breakout sessions & roundtable discussions Are you ready to grow your business?

REGISTER HERE

https://sbdc.colorado.gov/contract-opportunities-expo

Want to Meet the People Awarding Contracts?

At the Contract Opportunities Expo, you won't just collect business cards—you'll make real connections.

- Federal & state agencies.
- Prime contractors.
- Local procurement officers.

They're coming to the Expo because they need small business partners like you.

Whether you're in construction, IT, professional services, or manufacturing, the opportunities are real...and waiting. https://sbdc.colorado.gov/contract-opportunities-expo

In today's unpredictable business climate, most great business owners have succeeded because of a mentor; someone who believed in their potential and helped them navigate the complex world of entrepreneurship. This rings especially true for the owners of small, diverse businesses, who often face many barriers to success.

Our latest edition of **Together By Design** highlights two companies that have benefited from our <u>Accelerate mentorship program</u>, a joint venture with Evergy and Ralph G. Moore & Associates. Read about our Accelerate graduates and see how mentorship is making an impact.



McDONNELL NEWSLETTER



BID OPPORTUNITY BID OPPORTUNITY** BID OPPORTUNITY**

Exciting News from Hickman Mills C-1 School District!

We are thrilled to announce that Hickman Mills C-1 School District is seeking proposals for a variety of exciting projects and initiatives. This is your chance to collaborate with us and make a meaningful impact on our school community.

Stay tuned and keep checking back regularly to discover the latest opportunities. Don't miss out on the chance to be part of something amazing!

Bid Webpage

Hickman Mills C-1 School District is seeking proposals for "Superintendent Search Firm Services" RFP # 1-2025-2026. Bids/Proposals for are due at 2:00 PM CST 08-07-25 and will be publicly opened at that time. Bids/Proposals may be obtained on the District's website at www.hickmanmills.org. Sealed Bid/Proposals will be received by the Purchasing Department at 5401 E 103rd St., Kansas City, MO. 64137.



Startups + Industry
Innovate With NREL
We serve our private and public funding partners by leveraging

the capabilities at NREL and activating our network of startups, investors, incubators, foundations, and industry partners.

Innovation and Entrepreneurship Center | NREL

Events | Innovation and Entrepreneurship Center | NREL





SBA District Office Latest Email Updates

SBA Launches Onshoring Portal to Advance America's Economic Comeback

New tool connects small businesses to network of more than 1 million domestic suppliers

Kelly Loeffler, Administrator of the <u>U.S. Small Business</u>
<u>Administration (SBA)</u>, announced the launch of the <u>Make</u>
<u>Onshoring Great Again Portal</u>, a free tool designed to help small businesses identify U.S. manufacturers and producers. With a database of more than 1 million American suppliers, the searchable portal will empower job creators to source domestic suppliers to support their operations — which will in turn support American jobs, reconnect our supply chain with U.S-based production, and end our nation's concentrated dependence on foreign suppliers and adversaries like the Chinese Communist Party.

SBA Relief Still Available to Kansas Private Nonprofits Affected by Summer Storms

Deadline to apply for economic injury loans approaching.

The U.S. Small Business Administration (SBA) is reminding eligible private nonprofit (PNP) organizations in Kansas of the June 24 deadline to apply for low interest federal disaster loans to offset economic losses caused by severe storms, straight-line winds, tornadoes and flooding occurring June 26–July 7, 2024.



- □ Partner with Denver Public Schools (DPS)! □ Learn How to Do Business with DPS
- DPS offers monthly workshops to help potential contractors and vendors navigate the bidding process and discover opportunities within the district.
- ☐ Workshop Details:
 - When: Every second Thursday of the month, from 1:00 PM 2:30 PM
 - Where: Acoma Campus, 1617 S. Acoma Street, Denver, CO 80223
 - Virtual Option: Available upon request. Contact Jennifer Malpiede at <u>jennifer_malpiede@dpsk12.org</u> for virtual attendance.
- ☐ Why Attend?
 - Gain a comprehensive overview of the DPS bidding process.
 - Learn what's needed to become a business partner.
 - Stay informed on your application status and upcoming bid opportunities through the Office of Business Diversity (OBD).
- □ Contact Us:
 - Phone: 720-423-1920
 - Email: Business Diversity

	□ Take the first step toward partnering with DPS and unlocking exciting opportunities!
	2025 Workshop Series
	 August 14th September 17th October 9th November 13th December 11th
	DPS Calendar of Events
□ Attention MBEs: Explore Procurement Opportunities with Denver Public Schools! □ Discover New Projects: Access the Denver Public Schools (DPS) bid page to explore a wide range of projects tailored for diverse businesses. □ Expand Your Business: DPS offers incredible procurement opportunities—don't miss out on these chances to grow and collaborate! □ Get Started: Visit the DPS bid page today and position your business for success. □ Act Now: These opportunities won't last long. Be sure to check the bid page regularly for updates! □ Your next big project could be just a click away!	
DPS BID PAGE	



Making Learning Real Through K-12 Education & Industry Partnerships

Denver Public Schools is looking to engage with new companies in Metro Denver through its Career Development Programs!

The district's K-12 work-based learning initiatives offers students the chance to explore their career identity, visualize what's possible, and gain hands-on experience within their pathway of interest.

By collaborating with local businesses, DPS is committed to broadening opportunities for youth while strengthening a local homegrown talent pipeline in the community. Programs include industry exploration events, career mentorships, high school internships, and more.

Promote your company and industry to the next generation of our workforce in 2025 by submitting a **Partner Interest Form.**

Please reach out to me if you have any questions or need additional info.

And thank you so much for giving my team a platform to help promote these impactful initiatives in support of DPS students! $\hfill\Box$



MISSION

The Business Consortium Fund, Inc. (BCF) exists to empower entrepreneurs by advancing equitable capital access for business owners of color. We provide funding and advice to certified minority businesses operating in the supply chains of the nation's largest corporations, as well as the supply chains of government organizations.

VISION

We envision a thriving economy with equitable capital access for business owners of color, including eliminating the racial wealth gap.



OFFERINGS

LOAN TYPES

- Short term working capital (1 to 5 years)
- Long term debt (5 to 10 years)
- Receivables financing
- Purchase order financing
- Equipment financing
- Micro loans from \$10K to \$100K

GENERAL REQUIREMENTS

- Past 3 years financial statements
- Past 3 years filed business and personal tax returns
- Personal financial statement for the owner
- Accounts receivable and payable aging reports
- 6 months of business bank statements
- Bios for company owners and key employees
- Personal guarantee from owners 10% or greater

APPLY AT: bcfcapital.com

Access to supplier contracts is a proven path for growth to small business owners.

CONTACT US



Camellia Loojune | Director of Small Business Lending cloojune@bcfcapital.com 212.243.7360 x 206



Ruben Rodriguez | Chief Lending Officer rrodriguez@bcfcapital.com 212.243.7360 x 203

2025 MBEIC UPDATES

What is the MBEIC?

Each affiliate regional council has a Minority Business Enterprise Input Committee (MBEIC) that consists of owners/executives of minority businesses elected by local NMSDC- certified MBEs. As a standing committee of the affiliate regional council's Board of Directors, the MBEIC provides constructive input, promotes council events and activities, develops programs and serves as the liaison between corporate members, staff and MBEs.

MEET our MBEIC Members

NEWS from the MBEIC July 2025

The MBEIC has been actively engaging with members of the Mountain Plains MSDC to better understand what's working, what's missing, and how we can build stronger bridges between Corporate Members and MBEs. Through direct conversations and outreach, we're gathering feedback that will help guide future programming and elevate the impact we deliver for our business community. We're excited to take this input back to the Council and turn it into action.

In the meantime - mark your calendar! The 2025 NMSDC Annual Conference & Exchange is coming up November 2–5 in Miami, and it's one you won't want to miss. This national event is your opportunity to connect with hundreds of corporate partners, engage in targeted matchmaking, and gain insights that can truly shift the trajectory of your business. Learn more and stay updated at nmsdcconference.org/2025.

Mark your calendar for this year's Opportunity Accelerator (OA) in Miami!

Join us on **Sunday, November 2, 2025, from 12:00 – 3:00 p.m.**, for an energizing afternoon designed to ignite ideas, forge meaningful connections, and position your business for success throughout the NMSDC Annual Conference & Exchange. Hosted annually by the National MBE Input Committee (NMBEIC), the Opportunity Accelerator is a dynamic pre-conference experience created **by MBEs, for MBEs**. This **FREE** event brings together minority business enterprises, NMSDC corporate members, and regional affiliate staff in a space built for connection, insight, and momentum.

Start your conference on a high note—join us in Miami for powerful conversations, valuable networking, and insights that will elevate your journey. Videos of past OA events can be found here: https://www.nmbeic.org/videos

Registration opens soon!

The MBEIC is here to support you every step of the way.

Whether you need guidance navigating a certification, making strategic connections, or simply staying informed about contract trends - we're committed to helping our MBE community thrive. Let this summer be a season of momentum!

Stay tuned for more ways the MBEIC is working to advocate for and support our certified businesses throughout the region.

Stay engaged, stay empowered, and let's rise to the challenge—together. – The MBEIC Committee

July "MBE Spotlight"



Company Name: Lisbeth Joe

Owner Name: Leotyne Ashmore- Founder

Lisbeth Joe was inspired by the need to solve a problem. The need to have healthy, functional shoes. Minimalist shoes. And the need for those shoes to be edgy, glamorous, fun! The kind of shoe that makes you feel fabulous because they look fabulous.

We stand for style, comfort, and health.

Leontyne is a Chartered and Certified accountant, with a background in corporate finance. Having left that world, she founded Lisbeth Joe to follow her passion for fashion.

☐ Tel: 720-514-9377

Website: Company Website

Mountain Plains MSDC Board of Directors

To meet our entire Board of Directors please check our website:

We're grateful to our Officers, Executive Committee and Board of Directors for their thought leadership, service and support in making a difference towards minority business enterprises economic inclusion and parity.



Mountain Plains MSDC new hires and promotions

To meet our entire staff please check our website:

The Council is uniquely positioned to offer management and technical services relevant for a dynamic marketplace including: business consulting, matchmaking, contract opportunity sourcing, finance sourcing and access to international markets.

Reminders to Check the following:



Our bid opportunity page updates daily! This is password protected and ONLY for certified MBEs. If you need the updated password, please contact us at 303-623-3037 or communications@mpmsdc.org



Keep checking our calendar of events page to register for upcoming events!

Mountain Plains Minority Supplier Development Council | 6025 S. Quebec St. Suite 135 | Centennial, CO 80111 US

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