

December 2023

Creating Connections-Building Bridges... Together



Your monthly news & updates

Four Pillars of the MPMSDC
Certify~~Connect~~Develop~~Advocate

[Visit our Website](#)

What does the Mountain Plains MSDC do?

The Mountain Plains Minority Supplier Development Council (**MPMSDC**) provides solutions for corporations that want to partner with the Council to leverage talent, capabilities, and markets that minority suppliers represent. The MPMSDC certifies minority suppliers.

We certify minority suppliers so that Corporate America can maximize and measure the impact of minority suppliers have on communities of color and ethnicity.

[Mountain Plains MSDC](#)

Vision of the Mountain Plains MSDC

The Vision of the MPMSDC is to be the bridge to help corporations create wealth within the minority business community by connecting them to capable and qualified MBEs for contracting opportunities.

**Executive Vice President's
Corner**

Get Connected. Stay
Connected. Be Connected!



Belinda Hooks
Mountain Plains MSDC
Executive Vice President



Greetings and Happy December to you!

Dear MBEs, Corporate Members, & Strategic Partners,

As the year draws to a close, we want to take a moment to extend our heartfelt gratitude for your unwavering support and generosity towards Mountain Plains MSDC throughout the year. Your commitment has been instrumental in fostering our community and driving progress in our shared endeavors.

Looking ahead to 2024, we extend a warm invitation for your continued engagement and participation in our upcoming events. Whether attending live or virtually, your presence and contributions truly make a difference. Your involvement not only enriches our gatherings but also strengthens the collective bonds within our network.

We anticipate an exciting lineup of events and initiatives in the coming year, designed to inspire, empower, and facilitate meaningful connections among us all. Your active participation will undoubtedly add depth and diversity to these experiences.

As we step into the holiday season, we extend our sincerest wishes for joy, peace, and happiness to you and your loved ones. May the upcoming year be filled with prosperity, success, and countless moments of fulfillment.

Thank you once again for your continuous support. We eagerly anticipate the opportunity to join forces and create impactful experiences together in 2024.

Warm regards,

Belinda Hooks
Mountain Plains MSDC Executive Vice President





A Grateful Note to the Burns & McDonnell Leadership Team!

Mountain Plains MSDC extends our heartfelt gratitude to the **Burns & McDonnell** Leadership Team, including **Tammy Martin** for graciously hosting our KCMO Diversity Business Summit. We also appreciate the efforts of your team to include **Oliver Trejo, Marian Nguyen and Michelle DiStefano**. Your hospitality and dedication ensured a remarkable and successful experience for everyone involved.

Thank you once more for your invaluable support and partnership.



Fantastic Turnout at **Burns & McDonnell**: A Day of Networking, Workshops, and Camaraderie!

We're thrilled to announce that the KCMO Diversity Business Summit held at **Burns & McDonnell** event saw an incredible turnout of Minority Business Enterprises (MBEs), Corporate Members, and Strategic Partners. The day was brimming with enriching workshops, interactive networking sessions, and delightful meals, from a hearty breakfast to a satisfying lunch, ensuring a fulfilling experience for all attendees.

A heartfelt thank you to everyone who joined, contributing to the overwhelming success of this event.



A huge thank you to our esteemed Corporate Members—**Burns & McDonnell, Evergy, Hallmark, Kiewit, Metropolitan Community College (MCC), MRI Global, Turner Construction, and Union Pacific Railroad**—for actively engaging in our Connection Zone. Your one-on-one sessions with MBEs to discuss upcoming procurement opportunities were invaluable. The live connections garnered feedback that was incredibly insightful from both our MBEs and Corporate Members. Thank you for your dedication and participation in fostering these meaningful connections.



A heartfelt thank you to **Mr. Maurice Gay**, the interim EEO/ADA Manager at the KC Area Transportation Authority, for his engaging keynote address on "Diversity Beyond Certification." His insights were invaluable, enriching our understanding of this crucial topic. Mountain Plains MSDC extends sincere gratitude for Mr. Gay's contribution to our event.

For those unable to attend the KCMO Diversity Business Summit, your absence was felt! It was an exceptional opportunity to connect with Corporate Members, our Board of Directors, fellow entrepreneurs, and industry peers, forging meaningful relationships primed for growth and collaboration.

We missed having you there but keep an eye out for our upcoming 2024 events. We're eager to have you join us, fostering our community's growth and unity together. Stay tuned!

2024 Programming & Events from the Mountain Plains Council

2024 Mountain Plans MSDC Events Overview

SAVE THE DATE

WWW.MPMSDC.ORG



- Times, Venues and details are forthcoming
Dates may change based on availability

COLORADO Events- Live & Hybrid

February 8th- Townhall & Awards Ceremony (Hybrid)

March 14th-Diversity Business Summit with Connection Zone

June 13th – Annual Golf Tournament

September 10th – Mountain Plains MSDC 50th Anniversary Gala

December 5th – Business Alliance Forum with holiday luncheon

KCMO Events- Live

May 16th – Diversity Business Summit with Connection Zone

August 22nd– Mountain Plains MSDC 50th Anniversary Celebration with BBQ

Nebraska Events- Live

July 18th – Mountain Plains MSDC 50th Anniversary Celebration with BBQ

September 19th – Diversity Business Summit with Connection Zone

SUPPORT OUR EVENTS

Questions? Communications@mpmsdc.org

CERTIFY | DEVELOP | CONNECT | ADVOCATE



2024 Mountain Plans MSDC Events Overview

*****SAVE THE DATE*****

WWW.MPMSDC.ORG



- **Times, Venues and details are forthcoming**
Dates may change based on availability

VIRTUAL Events (January-April) more to follow

January 10th- Growth Empowerment Lunch & Learn-
12p-1p MST/ 1p-2p CST

January 30th- Connect to Opportunity with **Xcel Energy**-
10a-11a MST/ 11a-12p CST

February 21st – Corporate Roundtable with MBE Class 1 MBEs
10a-11:30a MST/ 11a-12:30p CST (90 minutes)

February 22nd- Connect to Opportunity
10a-11a MST/ 11a-12p CST

March 28th – Connect to Opportunity
10a-11a MST/ 11a-12p CST

April 25th– Connect to Opportunity
10a-11a MST/ 11a-12p CST

SUPPORT OUR EVENTS

Questions? Communications@mpmsdc.org

CERTIFY | DEVELOP | CONNECT | ADVOCATE



Stay informed about the latest events and engagements organized by the National Minority Supplier Development Council (NMSDC). If you're eager to expand your network, gain valuable insights, and connect with industry leaders, look no further!

To discover a diverse range of upcoming events and to secure your spot, we invite you to click on the NMSDC Events Calendar. This invaluable resource is your gateway to a world of professional growth, innovation, and collaboration within the NMSDC community.

**Stay Connected with
the National Council!**



NMSDC

National Minority Supplier
Development Council

There are many
events to attend each
month:

Events Calendar

Stay informed on what our strategic partners and friends of
the MPMSDC are doing!

COMMUNITY NEWS & EVENTS
from our STRATEGIC PARTNERS &
CORPORATE MEMBERS

**(Click on the logo/flyer below for
more information)**



sba.gov/nsbw

SBA Colorado District Office Last Call for Nominations

National Small Business Week 2024 Awards

This is the last week before nominations close on December 7 at 2pm (MT).

Nominations are being accepted for several award categories. Click on the hyperlinks below to learn more about the award categories and nomination criteria.

- [Small Business Person of the Year](#)
- [Small Business Exporter of the Year](#)
- [Phoenix Awards](#)
- [Government Contracting Awards](#)

Visit www.sba.gov/nsbw.com to submit a nomination packet in the Colorado District Office Drop Box.

For over 50 years, National Small Business Week has recognized the outstanding achievements of America's small businesses for their contributions to their local communities, and to our nation's economy.

The U.S. Small Business Administration (SBA) is currently accepting nominations for its 2024 National Small Business Week Awards, including the Small Business Person of the Year. All nominations must be submitted electronically **no later than 4:00 p.m. ET on December 7, 2023.**

If you have any questions about the award process, please contact Dave Wentzel at david.wentzel@sba.gov



The [Advance Colorado Procurement Expo](#) is a collaboration between the Colorado Minority Business Office at the Governor's Office of Economic Development and International Trade, State Purchasing & Contracts Office at the Colorado Department of Personnel & Administration and the Center for Procurement and Contract Services at the Colorado Department of Transportation. This premier event connects buyers and sellers in one event, this year we are combining it with the [Rocky Mountain Governmental Purchasing Association's Winter Conference](#).

RMGPA Winter Conference & Advance Colorado Procurement Expo



REGISTER BY
OCT. 31 FOR
\$99 GENERAL
ADMISSION!

WHAT

For the first time ever, the annual RMGPA Winter Conference and the Advance Colorado Procurement Expo will be combined into one premier event to connect buyers and sellers

This event is for all businesses that desire to do business with state, local, K-12 and higher education entities and other businesses. We welcome and encourage participation of all businesses, including small businesses owned by women, minorities, veterans, persons with disabilities and LGBTQ+.

BENEFITS

Your \$129 general admission ticket includes:

- Event access for one (1) attendee to all sessions on how to do business with different state, local governments, K-12 and higher education entities
- Breakfast and lunch
- Networking reception (plus plenty of networking opportunities throughout the day)
- Contact information of all exhibitors and procurement professionals

EXHIBITOR OPPORTUNITY

Register for an exhibitor table for extra exposure (\$500/small business or \$1,000/corporation). Benefits include everything for general admission as well as:

- Event access for two (2) attendees (benefits listed above)
- One 6' skirted exhibitor table and two chairs
- One (1) ticket to procurement roundtable sessions during event

<https://bit.ly/supplier-reg>

Dec. 5, 2023

8:00 am – 6:00 pm

Embassy Suites by
Hilton Loveland Hotel
Conference Center & Spa

EVENT HOST PARTNERS



COLORADO
Department of Personnel
& Administration
Department of Transportation
Office of Economic Development
& International Trade
Minority Business Office

PRESENTING SPONSORS

bidnet direct.
powered by mdf commerce

amazon business

**DEADLINE FOR EARLY PURCHASE DISCOUNTS
EXTENDED TO FRIDAY, DECEMBER 8!**

39th Annual

MARTIN LUTHER KING, JR. BUSINESS AWARDS

Celebrating 'Content of Character'

Visit www.MLKBusinessAwards.org
to make your reservations today!

PATRON TABLES FOR 10

Gold Patron (includes FREE full-page ad) \$3,000

\$2,800 if purchased by December 8

Silver Patron (includes FREE half-page ad) \$2,500

\$2,300 if purchased by December 8

Bronze Patron \$2,000

\$1,800 if purchased by December 8

Celebrating the recipients of the
2024 Martin Luther King, Jr. Business Awards

CBS Colorado

Denver Art Museum

American Red Cross Diverse Business Center

Denver Museum of Nature and Science

Jacobs

U.S. Bank

Peggy Wortham, *Trailblazer Award*

**FRIDAY, JANUARY 12, 2024 at
11:45 a.m.**

**Sheraton Downtown Denver Hotel
1555 Court Place**



CDOT has six major CM/GC projects currently in design and moving into construction in 2024-2025. These are big highway, bridge, and multimodal projects that will require a lot of subcontracting support from specialty contractors. To ensure small and diverse subcontractors have access to opportunities on these projects early on, we're hosting a FREE outreach event on **January 18, 8:30am - 12pm at the PPA Event Center in Denver.**

Please share this information with your contractors and networks. There will be presentations from CDOT about the CM/GC project process, a panel discussion with Prime Contractors, overviews of each of the projects and scopes, and one-on-one networking with the Construction Manager teams working on these projects. This is a unique event and we want to spread the word across the industry to get as many DBE, ESB, and other small businesses in attendance.

Registration: cmgc-event.eventbrite.com



JANUARY 18, 2024 CDOT CM/GC PROJECT OUTREACH

Join Us for a Major CDOT Project Opportunity Event!

Come learn about the six large-scale CDOT CM/GC projects that are in process now and will move into construction over the next two years. You'll get to meet with the CM teams and position your company for upcoming subcontracting opportunities. DBE, ESB, and other specialty contractors are encouraged to attend.

Breakfast starts at 8:30am with presentations by CDOT and each of the project CMs followed by one-on-one networking at project tables. This is a one-of-a-kind event you won't want to miss!

Register today! Seating is limited.

cmgc-event.eventbrite.com



I-70 Floyd Hill
Kraemer North America

CO 119 Safety & Mobility
Kraemer North America

Vasquez Blvd. I-270 & 64th
Jalisco International

I-25 North Express Lanes
Segment 5
RLW & SEMA JV

I-270 Critical Bridge
Replacements
Kiewit

US 6 Over Elk Creek
Ralph L. Wadsworth

PPA EVENT CENTER

2105 Decatur Street
Denver CO, 80211

January 18, 2024
8:30 AM – 12:00 PM

Register:
cmgc-event.eventbrite.com

Meet the Buyer and Industry Day Information

1. **Society for American Military Engineers (SAME), Omaha District - December 12th, 2023- Omaha District, U.S. Army Corps of Engineers (USACE) Luncheon**

Event Description- USACE Omaha-District, Deputy District Engineer Ted Streckfuss will be presenting USACE Omaha District Program and FY24 Bid Opportunity updates. This meeting will be offered both as an in-person and a virtual event.

Event Registration Link- <https://addmi.com/e/usace-omahadistrict-program-update-december-meeting-Ng-ZEPS-dVyJt2oOtCw>

1. U.S. Department of Homeland Security (DHS)- Small Business Vendor Outreach Session- December 14, 2023

Event Description- Each fiscal year (FY) the U.S. Department of Homeland Security (DHS), Office of Small and Disadvantaged Business Utilization (OSDBU), as part of the Small Business Outreach Program, conducts ten sessions of 15-minute pre-arranged virtual meetings with small businesses. These Vendor Outreach Sessions (VOS) are conducted by DHS Small Business Specialists (SBS) from each operational contracting component and large businesses ("counselors"). **Meeting Requests Open: Nov 30, 2023, 12:00 pm ET and Meeting Requests Close: Dec 5, 2023, 11:59 pm ET**

Event Registration Link- <https://www.dhs.gov/small-business-vendor-outreach-sessions>

1. 2024 National Small Business Conference-February 5-7, 2024 -Atlanta, GA

Event Description- The 2024 National Small Business Conference will offer educational sessions, matchmaking, networking, and resources for all small businesses including minority, aspiring, current and graduate 8(a), HUBZone, SDVOB, VOSB, SDB, WOSB, DBE, and teaming partnerships. The event attracts hundreds of federal agencies, large business primes, and corporate companies to provide multiple opportunities in one location to grow your business in the federal contracting arena. **If interested, please register timely to take advantage of the agencies and prime matchmaker meeting opportunities.**

Event Registration Link- <https://na.eventscloud.com/website/59192/>



Join the DPS Office of Business Diversity for the upcoming Coffee Chat. This event provides a casual environment for district vendors, employees, and community members to gather and connect. Quarterly events are attended by DPS personnel representing the corresponding meeting focus.

[REGISTER HERE](#)

Turner

Turner Construction has an upcoming **\$380M** contract and they want at least 20% of this contract to go to minority, veteran and/or woman owned small businesses. Thus, please join **Turner Construction on December 12th** for their pre-bid conference outreach event at the Omaha Chamber of Commerce.

The Turner Construction pre-bid contract conference details are below, and the registration flyer is attached for you and/or your member businesses review and registration. You may also feel free to share this flyer on your website and social media pages.

REGISTER HERE!

Turner Construction Project Specific Information:

NKO Project at Offutt Air Force Base

- Project Volume: ~\$380M
- NKO facility
 - 416,000 SF, three-story facility
 - Controlled space, admin areas, classrooms, and storage areas
- Courier Station (DCS)
 - 4,800 SF, one-story facility
 - Dispatch, reception, and processing of classified mail and parcels, admin areas, garage parking, secured space.
- Site Work
 - Earthwork, paving, loading areas, outdoor plazas, security fencing, utility connections, landscaping.
- Anticipated Start: Spring 2024
- Anticipated Completion: End of 2027
- Anticipated Bid Packages
 - 05.03 – decorative metals
 - 06.01 – general trades
 - 06.02 – architectural woodwork
 - 06.03 – countertops
 - 07.02 – waterproofing and joint sealants
 - 07.05 – firestopping
 - 08.01 – doors, frames and hardware
 - 08.02 – interior glass / glazing
 - 08.03 – overhead doors
 - 09.03 – flooring
 - 09.04 – tile

- 09.05 – painting and wall coverings
- 09.07 – terrazzo
- 09.08 – access flooring
- 10.01 – specialties
- 10.02 – signage
- 10.03 – operable partitions
- 11.01 – fall arrest systems
- 12.01 – window treatments
- 13.02 – RF shielding
- 14.01 – elevators
- 21.01 – fire suppression
- 31.01 – earthwork
- 32.01 – asphalt paving
- 32.02 – site concrete
- 32.03 – landscaping
- 32.05 – permanent fencing
- 33.01 – site utilities

PROJECT INFORMATION SESSION

When: Tuesday, December 12
4:30 - 6:30 PM

Location: The Greater Omaha Chamber of Commerce
808 Conagra Dr. Suite 400
Omaha, NE 68102

RSVP Link: <https://forms.office.com/Pages/ResponsePage>.

This is an open house-style event, allowing you to attend at your convenience and depart as needed. Our project teams will be present to discuss upcoming bidding opportunities, providing valuable insights and information.

If you have any questions, please reach out to Quinn Texmo - qtexmo@tcco.com



Turner
Building the Future



BUSINESS CONSORTIUM FUND

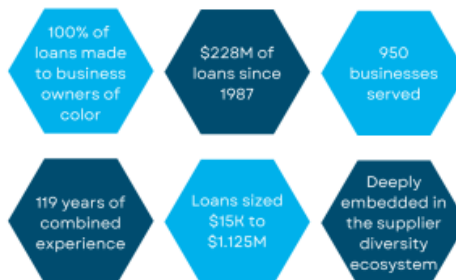
THE SUPPLIER DIVERSITY CDFI

MISSION

The Business Consortium Fund, Inc. (BCF) exists to empower entrepreneurs by advancing equitable capital access for business owners of color. We provide funding and advice to certified minority businesses operating in the supply chains of the nation's largest corporations, as well as the supply chains of government organizations.

VISION

We envision a thriving economy with equitable capital access for business owners of color, including eliminating the racial wealth gap.










OFFERINGS

LOAN TYPES

-  Short term working capital (1 to 5 years)
-  Long term debt (5 to 10 years)
-  Receivables financing
-  Purchase order financing
-  Equipment financing
-  Micro loans from \$10K to \$100K

GENERAL REQUIREMENTS

-  Past 3 years financial statements
-  Past 3 years filed business and personal tax returns
-  Personal financial statement for the owner
-  Accounts receivable and payable aging reports
-  6 months of business bank statements
-  Bios for company owners and key employees
-  Personal guarantee from owners 10% or greater

APPLY AT: bcfcapital.com

Access to supplier contracts is a proven path for growth to small business owners.

CONTACT US



Camellia Loojune | Director of Small Business Lending
cloojune@bcfcapital.com
212.243.7360 x 206



Ruben Rodriguez | Chief Lending Officer
rrodriguez@bcfcapital.com
212.243.7360 x 203



In pursuit of **building perfection**®



Sending along our monthly open positions reminder and please share with your networks as you see fit.

The link below will direct you to the current openings, thank you!

[JE Dunn Current Open Positions](#)

2023 MBEIC UPDATES

What is the MBEIC?

Each affiliate regional council has a Minority Business Enterprise Input Committee (**MBEIC**) that consists of owners/executives of minority businesses elected by local NMSDC- certified MBEs. As a standing committee of the affiliate regional council's Board of Directors, the MBEIC provides constructive input, promotes council events and activities, develops programs and serves as the liaison between corporate members, staff and MBEs.

[MEET our MBEIC Members](#)

NEWS from the MBEIC

The annual NMSDC conference took place at the historic Baltimore MD Inner Harbor (October 22-25, 2023). The theme for the year was "Closing The Equity Gap." The conference was well attended and a great success. The NMBEIC hosted its annual Opportunity Accelerator 2023 (OA23) event on Sunday, October 22, 2023. In keeping with the overall conference theme, OA23 focused on growth and sustainment. John Henderon, Founder, The Pivot Mind provided an awe-inspiring talk on "Igniting Leadership in the Midst of Change." The event concluded with its signature "HotOpps" networking event, where several corporations shared details of current opportunities to the MBEs who were in attendance. Videos from the event will be available on the NMBEIC website in the coming weeks. Do yourself a favor and check them out.

Special thanks are offered to Mountain Plains corporate members Burns and McDonnell and Evergy who co-sponsored the event.

[Click here for the updated list of events.](#) Pick one (or all) and we'll see you soon.

The MBEIC looks forward to other networking and education opportunities across the entire Mountain Plains region.

As always, please do not hesitate to contact the council or any of the MBEIC members if you have any questions or suggestions on how we can better serve our MBEs.

MBDA TEAM

WHO IS THE MBDA?

The Denver Minority Business Development Agency (MBDA) Business Center is the only federally-

funded agency in Colorado that was created to specifically foster the growth of minority-owned businesses.

Our professional team of consultants specialize in assisting minority-owned firms source, target and secure state and federal contracting opportunities.



[Visit our Denver MBDA](#)



Andra Hargrave
Director MBDA



Carlene Johns
MBDA Grant Program Assistant

Small Business: December 2023 Edition **By Andra Hargrave- Director MBDA**

Examples of Government Opportunities

Today, we are going to delve into some types of government opportunities and why you should change your strategies to compete for them accordingly.

Set-Asides: set-aside opportunities such as “Total Small Business Set-Aside”, “Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside,” and “Woman-Owned Small Business Set-Aside,” allow for small and disadvantaged businesses to pursue government contracts without having to compete against business that do not meet the Federal Acquisition Regulations (FAR) small business standards. The two types of set-asides are Sole Source opportunities and Competitive Set-Asides. Sole Source solicitations are only open to the specified business types, further leveling the playing field for small and disadvantaged businesses. Competitive Set-Asides are created when it is deemed that at least two eligible businesses can compete for the contract.

How should this affect my strategy?

When going after set-aside contracts, you must be able to prove that your business falls under the specified designation, no matter how well you think you’d fit the opportunity. For example, if you do not hold an 8a certification, but there is an 8a sole source contract that is otherwise perfect for your company, too bad! Don’t waste your time trying to beg the contracting officer to consider you. They will not listen. If you do qualify for a sole source or competitive set-aside opportunity, great! Make sure you are providing all the requested information and following the submission instructions carefully.

Full and Open Opportunities (The Default): full and open solicitations are as they sound, open to all responsible competition. This means that if you are a small business, you could be competing with businesses of any size for the contract. That’s not to say you, as a small business, have a 0% chance of winning, but big business can more frequently offer things like lower prices, which can decrease your



Melia Ingham
Technical Writer



Angel Cardon
Procurement Technical Writer

chances. If you still decide to compete, like always, make sure you are following the guidelines stringently, and try writing to what you, as a small business, can offer the client that a big business could not (as long as there is a section for you to do so).

Sources Sought Solicitations: Sources Sought solicitations are created for an agency to determine if there are enough interested small businesses of certain classifications to merit a Set-Aside contract in the future. These solicitations are frequent and important to respond to so you can potentially sway the future solicitation in your favor as a small business or a certified (8a, WOSB, HubZone, SDVOSB) business. Most Sources Soughts require shorter responses than RFPs or RFQs, and have fewer specified response guidelines. Make sure you mention your certification or small business status in your proposal, and keep an eye out if the agency decides to put out a Set-Aside solicitation in the future based on their market research.

Denver MBDA Business Center

6025 S. Quebec St., Suite 135

Centennial, CO 80111

720-458-1652

info@denvermbdacenter.com

"December MBE Spotlight"



Company Name:

Harrison Plumbing

Owner Name:

Seneca Harrison- President

Company Description:

WE'RE A FULL-SERVICE PLUMBING SOLUTION. NO MATTER HOW SMALL OR HOW LARGE YOUR PLUMBING PROBLEM, WE'VE GOT A FIX FOR YOU.



After more than three decades of servicing the valley's plumbing needs, we're proud to say Seneca Harrison is at your service day or night. We have experienced technicians on-call 24/7 because

no one decides when they have a plumbing problem. From routine maintenance to burst pipes, we're here to help.

SOMETIMES A JOB REQUIRES SOMETHING NEW, SOMETHING DIFFERENT, SOMETHING TOTALLY UNIQUE.

In addition to plumbing, we also offer a full fabrication service. Most often, we produce pieces to fit outdated, no-longer-produced sizes of pipes.

However, we're also pretty handy at creating all-new fixtures. If you have a vision but haven't been able to find the fixture in real life, give us a call.

Website:

[Company Website](#)



WELCOME MPMSDC NEWLY CERTIFIED MBEs
Welcome our Newest MBEs
Click on each logo for website information!



Mountain Plains MSDC Board of Directors

To meet our entire Board of Directors please check our website:

We're grateful to our Officers, Executive Committee and Board of Directors for their thought leadership, service and support in making a difference towards minority business enterprises economic inclusion and parity.



*****Mountain Plains MSDC new hires and promotions*****

To meet our entire staff please check our website:

The Council is uniquely positioned to offer management and technical services relevant for a dynamic marketplace including: business consulting, matchmaking, contract opportunity sourcing, finance sourcing and access to international markets.

Workforce TagTalks

December 2023 Tag Talks

December 2023 Newsletter Article

Workforce TAG guides you through the many stages of researching, applying for, and managing a new grant award in a way that results in success. This month our discussion is about grant writing resources.

Workforce TAG has a number of great resources. When applying for a grant or foundation funds, there are several important things that need to be considered. The grantor or awarding organization creates the application and process. So how to figure out what to do and how?

- Online applications are used by many foundations, state, and local government organizations. They will have a form process that is on a website such as **Cyber Grants Front Door**. This provides a platform and a clearly defined process and is generally used for non-profits but there is good information on the steps and the types of documents needed.

- Great example of the Cyber Grants process for the All State foundation

[CyberGrants_Front_Door_Registration.pdf](#)

- Information needed for the application:

§ Organization information & history, including key staff, board members, budget, financial statements

§ Project information can include: project name and description, what you will accomplish, who are your partners, website and social media,

· Federal grants have a more detailed process that will require that you create the narrative request as a separate document as well as any required attachments which will be noted in the Request for Proposal

- Grants.gov has great information to help you with this process. The key steps (with details) that are reviewed are: Learn, Check, Search, Register, Apply, Track. This is a primary portal for federal grants.

- [grants.gov/applicants/grant-applications/how-to-apply-for-grants](https://www.grants.gov/applicants/grant-applications/how-to-apply-for-grants)

Other grant writing resources include:

· [The Grantsmanship Center](#) Mission: help private and public nonprofits make better communities. The Grantsmanship Centers offers training and publications to help organizations plan solid programs, write logical, compelling grant proposals and create earned income opportunities.

· [Grant Writing For Dummies Cheat Sheet](#) Building your grant seeking and grant writing skills is the best way to secure funding for your organization. The keys to finding grant funding opportunities and writing award-winning grant proposals are knowing where to find opportunities and understanding what funders want to read.

By Author: Beverly A Browning

Visit [Free Resources — Workforce TAG](#) and search Tag Tools to download these and more.

Workforce Tag is a team of trusted advisors who provide resources and technical assistance for small business and nonprofits to implement financial grants, develop grant dashboards, and communicate successful outcomes.

WFT and the MPMSDC will continue to support you in all your business endeavors and welcome your input as you grow.

Liz Ojeda, Founder/CEO and Miguel Jara-Garcia, Admin Tech

www.workforcetag.com



Reminders to Check the following:



Click Here for
Current Opportunities

Our bid opportunity page updates daily! This is password protected and ONLY for certified MBEs. If you need the updated password, please contact us at 303-623-3037 or communications@mpmsdc.org



Keep checking our calendar of events page to register for upcoming events!

Mountain Plains Minority Supplier Development Council | 6025 S. Quebec St., Suite 135,
Centennial, CO 80111

[Unsubscribe cindy@mpmsdc.org](mailto:cindy@mpmsdc.org)

[Update Profile](#) | [Constant Contact Data Notice](#)

Sent by communications@mpmsdc.org