



### **Want to do business in Colorado, Kansas, Missouri and Nebraska?**

The MPMSDC offers subscription services to any certified MBE who has been certified by one of our affiliated NMSDC councils, for a nominal annual fee.

Become a subscriber to the Mountain Plains Minority Supplier Development Council (MPMSDC). All certified MBEs within the NMSDC's national network have access to *subscription services* (formerly referred to as "reciprocal status") from those regional councils outside of their local home council. A subscription entitles a certified MBE to receive access to regional products or services from outside of their home territory, which usually consists of local events and training.

Benefits of MBE subscription with the MPMSDC:

- **Market Intelligence in the Council's unique market**
- **Participation in 1 on 1 strategic sessions**
- **Programs presenting opportunities in non-traditional areas, professional services, marketing, branding, etc.**
- **Access to Council networking & other business events**
- **5 in 1 industry events**
- **Annual Bus Tours (Colorado/Nebraska)**
- **Industry Specific Forums (New!)**
- **Business & Outreach Events**
- **Access Opportunity Meetings**
- **Advertise on the Council's website (fee based)**
- **Shadow Executive Program (New!)**
- **Increased usage of technology for educational programming**

| <b>Tiered Subscription Fees based on Gross Annual Sales</b> |                                  |                                       |  |                                      |
|---|----------------------------------|---------------------------------------|--|--------------------------------------|
| <b>Fee Category</b>   | <b>Class 1</b>                   | <b>Class 2</b>                        | <b>Class 3</b>                         | <b>Class 4</b>                       |
|   | <i>Less than<br/>\$1,000,000</i> | <i>\$1,000,000 -<br/>\$10,000,000</i> | <i>\$10,000,000 -<br/>\$50,000,000</i> | <i>Greater than<br/>\$50,000,000</i> |
| <b>Subscription Services</b>                                | \$225.00                         | \$400.00                              | \$500.00                               | \$500.00                             |

**Eligibility for subscription services**

**In order to qualify for subscription services, your company must meet the following requirements:**

- Must be an actively certified MBE within the National Minority Supplier Development Council (NMSDC) network.
- Must be in good financial standing with your home council at the time of the subscription service request.
- Must be more than 60 days away from your home council certification expiration date when applying for subscription services.

**Length of subscription services**

The subscription services run concurrently with your home affiliate council certification. The subscription expiration date will be the same as your home council certification expiration date. For example, if Company X is certified in Houston with Houston Minority Supplier Development Council (HMSDC) from January 30, 2014 until January 30, 2015, then the subscription expiration date with the MPMSDC will expire on the same date as the HMSDC certificate — January 30, 2015.

**Timing rules for subscriptions**

We welcome all certified MBEs to subscribe to our services at any time. However, any certified MBE requesting subscription services within 60 days of their certification expiring at their home affiliate council will be asked to withhold their request until re-certification with their home affiliate council is completed.

During the process, if you have any questions, please feel free to contact Elizabeth Hill, MBE Services & Development Manager at [elizabeth@mpmsdc.org](mailto:elizabeth@mpmsdc.org) or (816) 221-4200 x2.

Completed applications may be sent to:

**Attn: Elizabeth Hill  
Mountain Plains MSDC  
11320 W. 79<sup>th</sup> Street  
Lenexa, KS 66214**

**You can pay by check or credit card.**

Good luck on all your future business endeavors. We look forward to servicing you.

Stan Sena  
President & CEO  
The Mountain Plains Minority Supplier Development Council

**Please complete the following fields:**

Company Name \_\_\_\_\_

Company DBA Name \_\_\_\_\_

Company Address \_\_\_\_\_

Street Address \_\_\_\_\_

City/State/ZIP Code \_\_\_\_\_

Is the mailing address the same as company address?

YES

NO

**If not, please provide details on the lines below.**

Mailing Address \_\_\_\_\_

City/State/ZIP Code \_\_\_\_\_

**Certification Information**

Home Council \_\_\_\_\_

What is the certification expiration date with your home council? (Month/Day/Year) \_\_\_\_/\_\_\_\_/\_\_\_\_

What were your gross annual sales for the previous fiscal year? \_\_\_\_\_

Does your company hold any additional certifications?

WBE Certified    Veteran Certified    8A Certified    Other

**Contact Information – Primary**

First \_\_\_\_\_ Last \_\_\_\_\_

Primary Contact Job Title \_\_\_\_\_

Primary Contact Email \_\_\_\_\_

Primary Contact Phone \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Ext. \_\_\_\_\_

**Contact Information – Secondary**

First \_\_\_\_\_ Last \_\_\_\_\_

Secondary Contact Job Title \_\_\_\_\_

Secondary Contact Email \_\_\_\_\_

Secondary Contact Phone \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Ext. \_\_\_\_\_